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### PRESS RELEASE



# **RGI ACQUIRES KAPIA SOLUTIONS**

Acquisition represents an important step in RGI's strategic growth plan in the EMEA life insurance market

**Milan, September 29 2016** – RGI, a leading provider of software products and technology services to the insurance industry, and a portfolio company of Ardian, today announces the acquisition of a 100% stake in Kapia Solutions SAS, a French competitor which focuses specifically on life insurance.

Kapia Solutions is a leading technology vendor in France in the life insurance industry, as well as in pensions and wealth management, with offices in Paris, Lille and Luxembourg. Known for its unique agility and flexibility, Kapia Solutions has built a strong reputation among French insurers. Its expertise has helped it establish successful partnerships across the industry.

Founded in 1987, RGI specializes in software products for insurance companies. It offers a range of services aimed at managing products, processes and insurance networks, as well as in activity customization, application maintenance and customer assistance. RGI has a leading position in the EMEA region, working with some of the most prominent insurance companies, both in Italy and across Europe. Ardian, having acquired a 72% stake in RGI in May 2014, will continue to support RGI's global growth plans through its global network and dedicated team. In 2015 RGI registered more than 55 million euros revenues.

Paolo Bergonzini, Managing Director and Head of Ardian Expansion in Italy, said: "This is a further important step in the international growth plan of RGI, which had already started before our acquisition of the company in 2014. But now, thanks to Ardian's support, this plan will be accelerated, which is important for the company's growth. The demand for IT solutions by the insurance industry is only set to grow as it becomes increasingly essential for enhancing efficiency."

Vito Rocca, CEO of RGI Group, added: "Thanks to the acquisition of a dynamic company such as Kapia, we are now structuring a powerful player in EMEA market with a strong expertise in the Life insurance business line. With our software products tailored for each country we thrive to be the reference player for EMEA and the acquisition of Kapia is another milestone of our Life insurance investment strategy, that in the first half 2016 has already reaped significant successes."

Christophe Quesne, Chairman of Kapia Solutions, commented: "We are proud to become part of RGI, a leading vendor in the IT Insurance sector, and I strongly believe that the market will react very positively to this new relationship. Everyone involved in this operation will benefit from the joint expertise and new opportunities are ahead of us. We can't wait for our future with RGI to begin."

# **ABOUT RGI GROUP**

RGI is a leading provider of software products and technology services to the insurance industry with the aim of accompanying the insurance companies in the digitization process. Founded in 1987 RGI has more than 730 professionals located in 11 offices across EMEA working for insurance companies, banks and brokers. For further information visit <a href="https://www.rgigroup.com">www.rgigroup.com</a>.

#### **ABOUT KAPIA SOLUTIONS SAS**

Kapia Solutions was founded in 2006 and it provides software applications and ICT services to French Insurers, Banks and brokers, supporting its clients in the implementation of its solutions thanks to a solid know-how.

#### **ABOUT ARDIAN**

Ardian, founded in 1996 and led by Dominique Senequier, is an independent private investment company with assets of US\$55bn managed or advised in Europe, North America and Asia. The company, which is majority-owned by its employees, keeps entrepreneurship at its heart and delivers investment performance to its global investors while fuelling growth in economies across the world. Ardian's investment process embodies three values: excellence, loyalty and entrepreneurship.

Ardian maintains a truly global network, with more than 430 employees working through twelve offices in Paris, London, Frankfurt, Milan, Madrid, Zurich, New York, San Francisco, Beijing, Singapore, Jersey and Luxembourg. The company offers its 490 investors a diversified choice of funds covering the full range of asset classes through Ardian Direct Funds (comprising Ardian Expansion, Ardian Mid Cap Buyout, Ardian Growth and Ardian Colovestment, Ardian Infrastructure, Ardian Real Estate), Ardian Funds of Funds (comprising primary, early secondary and secondary activities), Ardian Private Debt, and customized mandate investment solutions with Ardian Mandates.

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